

A new health center? **SERIOUSLY?**

It's a fair question.

While your Coquille Tribal leaders are struggling with a 2020 General Fund budget shortfall, they're also launching a \$12 million wellness center.

Some Tribal members ask: How can that possibly make sense?

In fact, it makes lot of sense. Here's why:

1. The Tribe will invest a minimal amount (less than \$1 million) of the Tribe's own money.

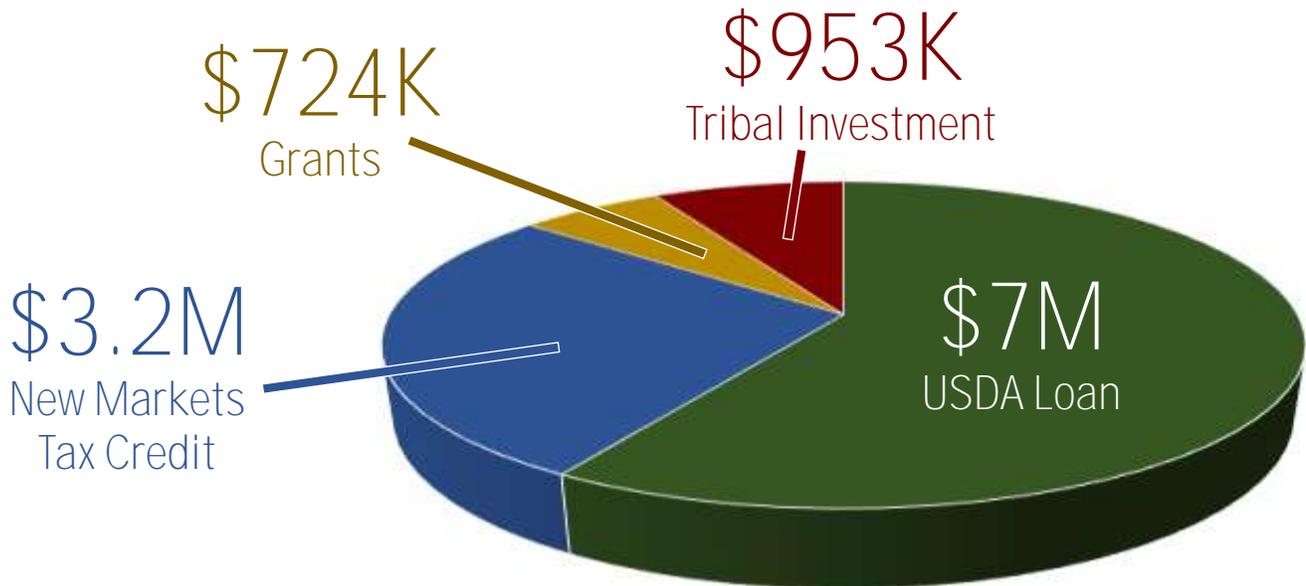
2. The wellness center will boost our revenue as much as \$2 million a year.



**So yes, we're absolutely serious.
It's a smart investment in the Tribe's future.**

Want to know more? Check out the next 4 pages.

Where will we get the money?



As the chart shows, most of the money will come from two sources:

- A loan from the U.S. Department of Agriculture
- Financing from private investors, under the New Markets Tax Credit program

The Tribe's own investment will be less than \$1 million.

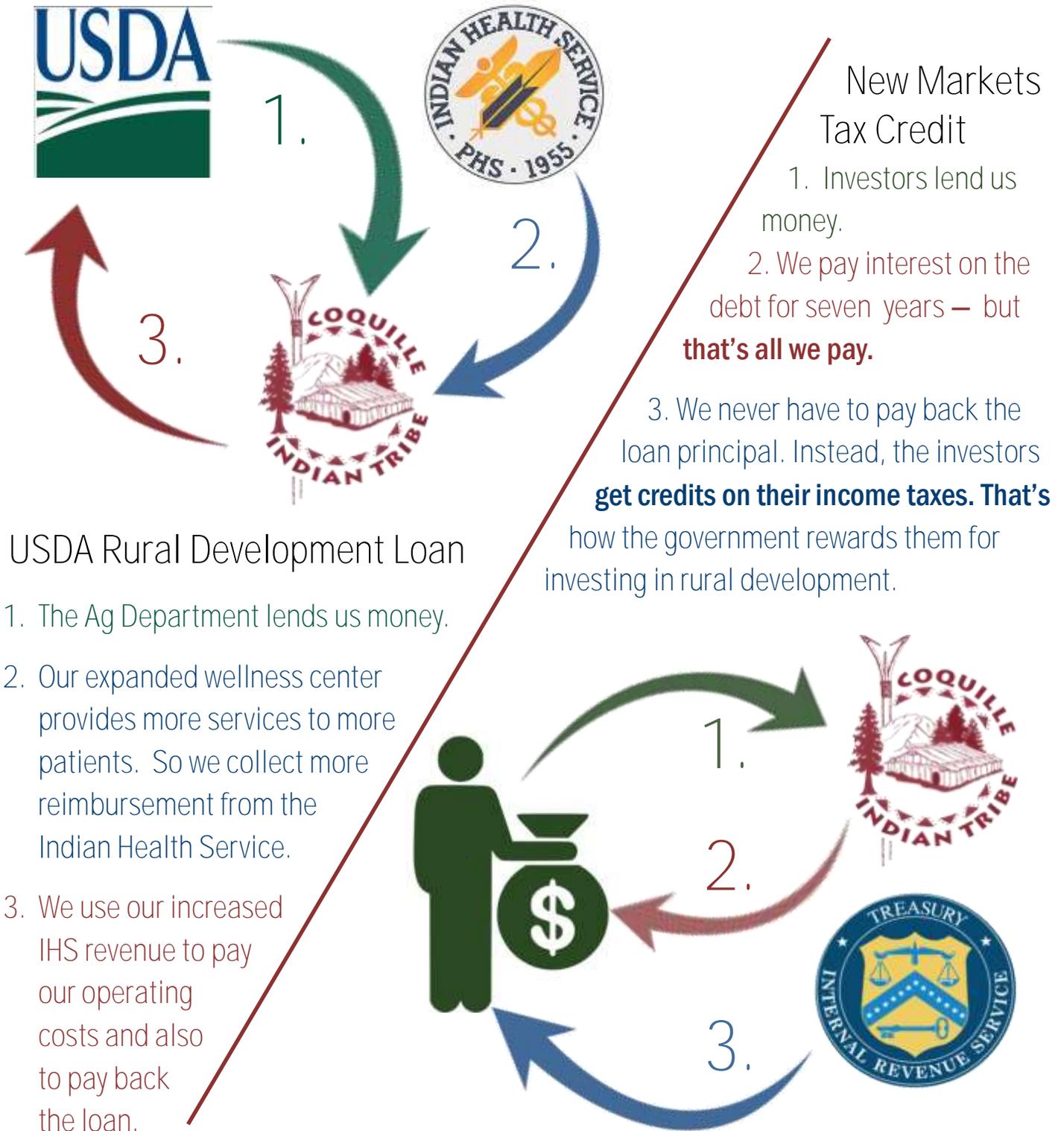
How will we pay back the debt?

The short answer is, we won't. The U.S. government will pay most of it. Keep reading to learn how that works.

Next page: How we'll use Uncle Sam's money to pay back Uncle Sam.

Using Uncle Sam's money

The government will pay for our project in two main ways



Next page: How the wellness center will increase our revenue

See how it grows

The wellness center will bring new revenue to our Tribe



More services = More billing

- You'll have access to more services: dental care, behavioral health, and even alternative care such as acupuncture. All under one roof!
- When you visit the wellness center instead of an outside provider, your medical dollars come back to your Tribe.



We can serve more patients

- With more providers onsite, you'll find it easier to get an appointment when you need one.
- Having more providers also lets us accept new patients. We currently serve about 1,800 people. We hope to increase that by one-third: 600 new patients.

Add it all up, and we gain \$2 million a year

- Our existing health-care programs receive about \$2 million in annual support from the Tribe.
- This big expense limits what other services we can provide to members.
- With expanded, more diverse health-care offerings, and with more patients purchasing care, the Ko-Kwel Wellness Center's revenue should erase the need for Tribal support.

Last page: It's a great investment for our Tribe.



Bottom line: **It's a great deal**

Thanks to helpful federal programs and savvy planning by our Tribal staff, the Ko-Kwel Wellness Center is an unmatched opportunity for our Tribe:

- We'll enhance and expand our health services.
- We'll put diverse services under one roof, allowing care providers to cooperate and coordinate for better overall treatment.
- We'll spend just \$1 million of Tribal money, but we'll end up with a \$12 million facility.
- Ko-Kwel Wellness Center revenue and federal tax credits will cover construction and operating costs — plus an estimated \$2 million a year.

We're excited about this project, and we hope you are, too.

Brenda Meade
Chairperson



Mark Johnston
Executive Director

[More wellness center info on MyTribe](#)